



DLA
DEFENSE LOGISTICS AGENCY
Established 1961



The Nation's Combat Logistics Support Agency

DLA Clothing & Textiles Dress Clothing

November 18, 2021





Dress Clothing Division

SHARON PIECYK
Division Chief

Randall McArthur
Supervisor (KO)
Outerwear/Shirts &
Headwear

\$44.9 M Obs in FY21
Earl Joyner (KO)
Megan Wherrity (KO)
Michael O'Conner
Sorina Prian-Tanczos
Sharan Khaira
Marissa Sacca
Marie Kabanga (PACER)
Denise Gonzales
Raymond Smith

Kathleen Callan
Supervisor (KO)
Heraldics/Flag Room

\$31.5 M Obs in FY21
Charles Brown (KO)
James Roberson (KO)
Stanley Thomas
William Dent
Colin Smith
Matthew McCottry
Vern Rose
Philip Washington

ASHLEY LIDDLE
Supervisor (KO)
Dress Uniforms

\$180.2 Obs in FY21
Karen Bradley (Team Lead/KO)
Anthony D'Avella (KO)
Matthew McKeever
Coraliz Feliciano Roman
Johanette Soto
Terrance Arter
Eric Massenburg
Jennifer Smith
Aaron Rinnier
Ruth Miller

MELISSA RIOS-THOMAS
Divisional Contracting
Officer

***Provides support to all three teams.**

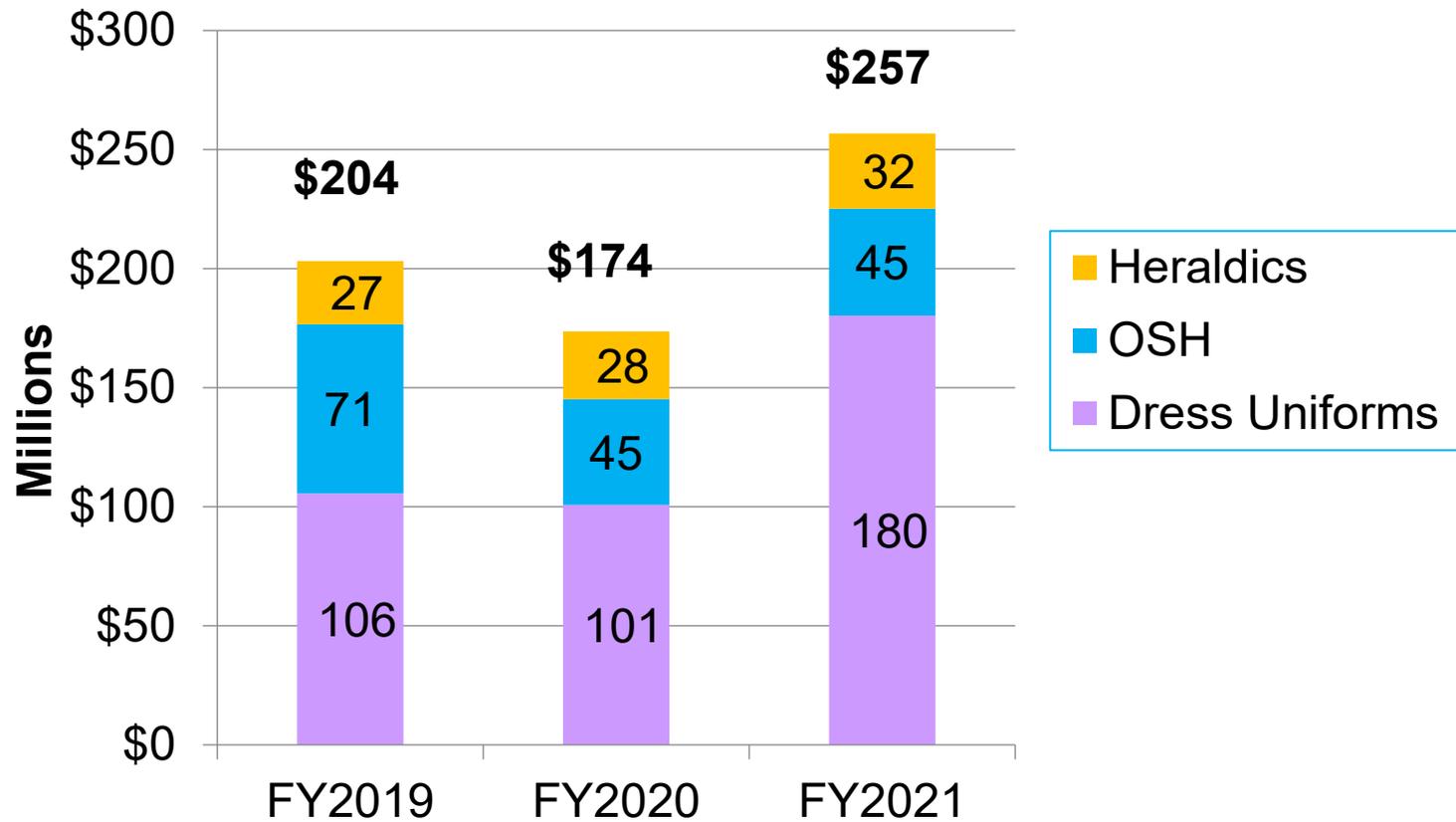


Division Points of Contact

Name	Team	Title	E-mail
Sharon Piecyk	Dress Clothing	Division Chief	Sharon.Piecyk@dla.mil
Melissa Rios-Thomas	Dress Clothing	Divisional Contracting Officer	Melissa.Rios-Thomas@dla.mil
Randy McArthur	Outerwear, Shirts, and Headwear	Supervisor/KO	Randall.McArthur@dla.mil
Ashley Liddle	Dress Uniforms	Supervisor/KO	Ashley.Liddle@dla.mil
Kathleen Callan	Heraldics / Flag Room	Supervisor/KO	Kathleen.Callan@dla.mil

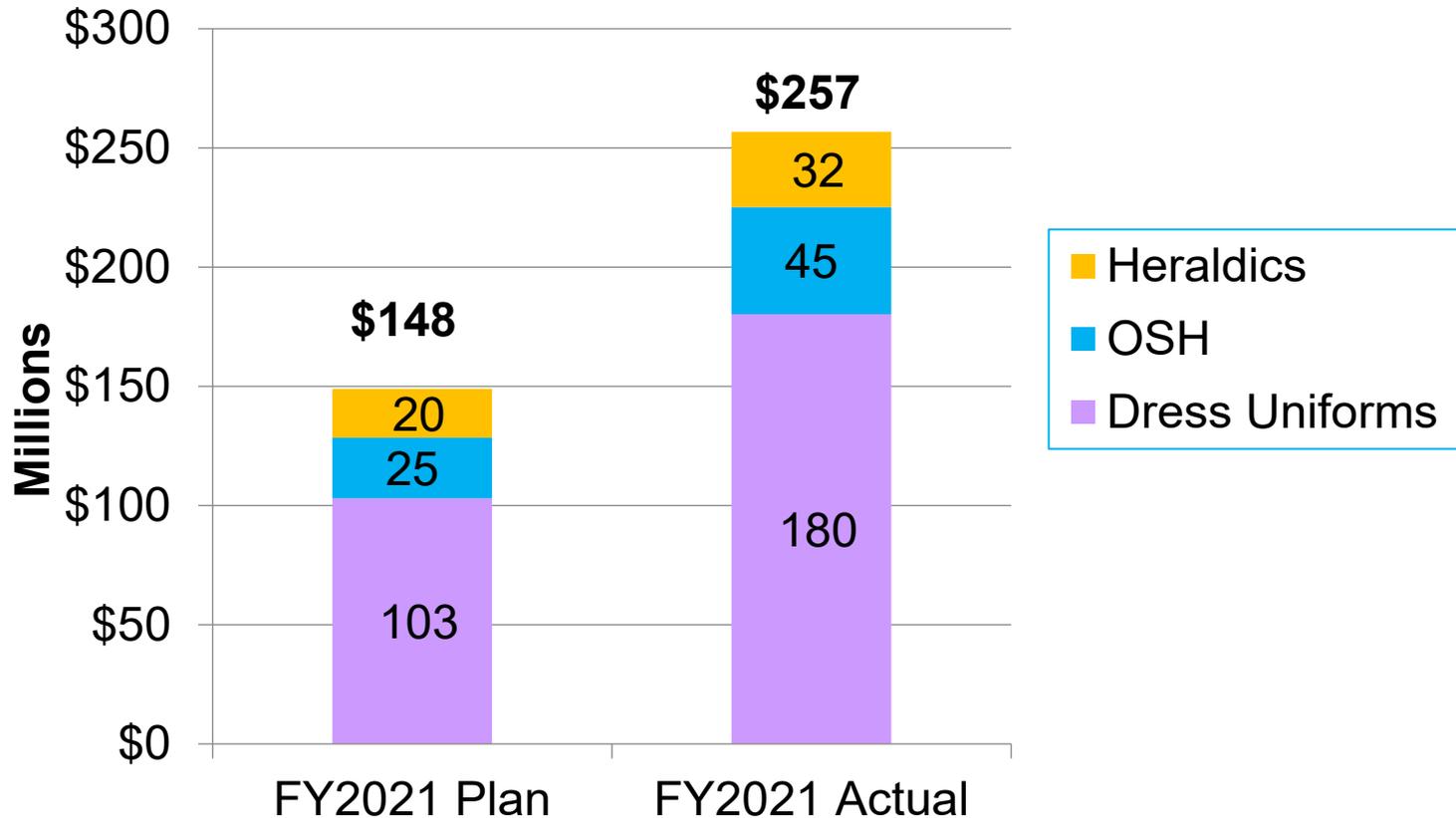


Dress Clothing – Material Obligations FY2019-FY2021



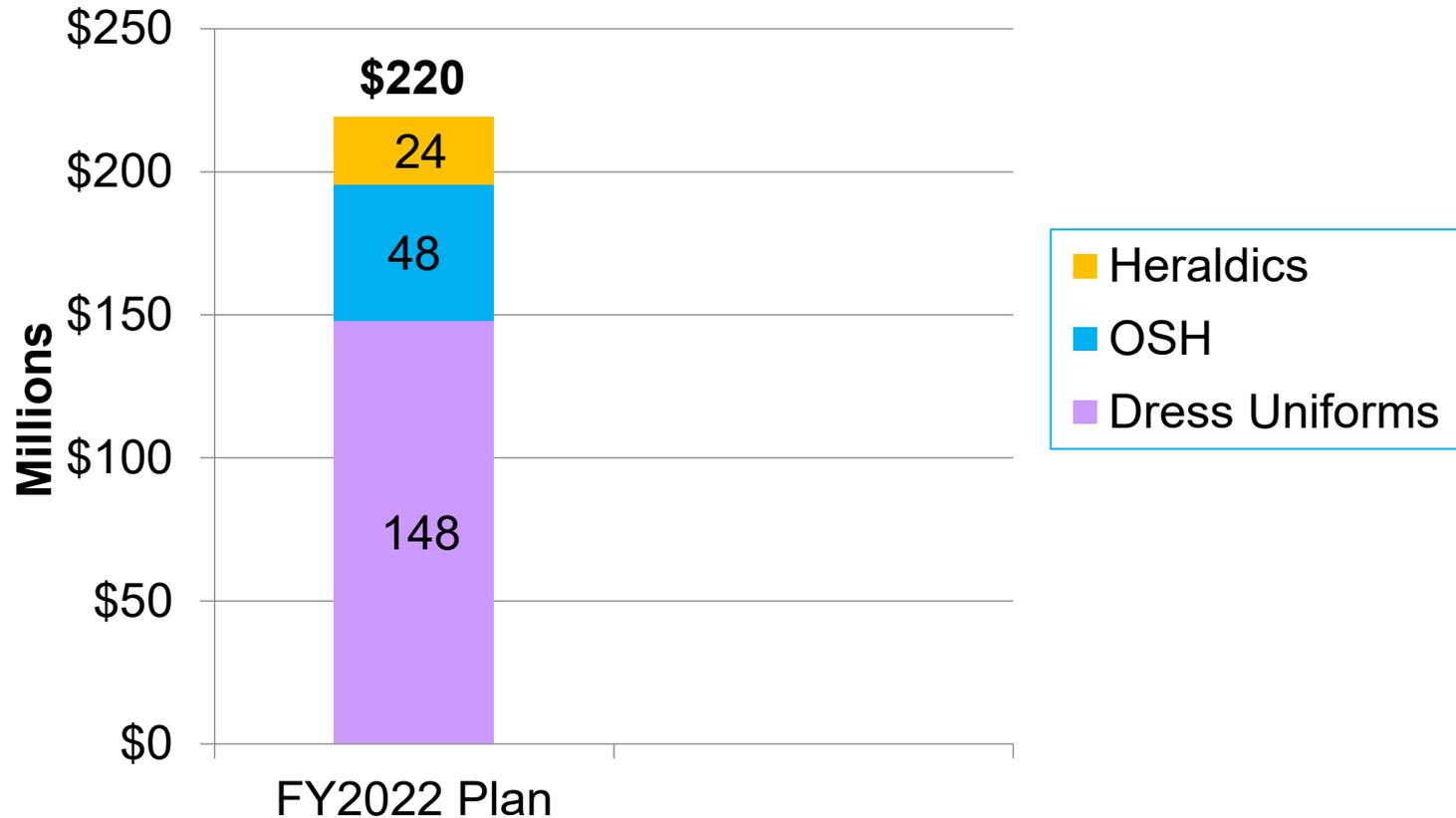


Dress Clothing – Material Obligations FY2021 Planned vs. Actual





Dress Clothing – FY2022 Forecast





Dress Outerwear, Shirts, and Headwear





Product Line Overview

- Dress Outerwear
 - All Weather Coats (Army, MC, AF)
 - MDW Raincoat and Overcoat
 - Air Force Lightweight Jacket
 - Navy Jumpers
- Dress Shirts
 - S/S and L/S Dress Shirts (Army, Navy, MC, AF, CG)
- Dress Headwear
 - Berets
 - Drill Instructor Hat
 - Navy Dixie Hat
 - Garrison Caps (Navy, MC, AF, CG)
 - MC Crowns and Service Caps



Open Procurements

Item	Status	Target Award Date
Men's Marine Corps Short Sleeve Khaki Dress Shirt	Solicitation Closes 12/2/2021	March 2022



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Men's Air Force Short Sleeve Dress Shirt	Small Business Set-Aside (2 Lots)	Base + 4 options	72,750 per lot	Nov 2021	Earl Joyner
Men's Navy Blue Jumper	Small Business Set-Aside	Base + 4 options	50,304	Nov 2021	Rob Fagan
Women's Navy Blue Jumper	Small Business Set-Aside	Base + 4 options	15,012	Nov 2021	Rob Fagan
Men's Marine Corps Garrison Cap	Small Business Set-Aside	Base + 4 options	43,272	Nov 2021	Megan Wherrity
Women's MC Short Sleeve Dress Shirt	Mandatory Source	Base + 4 options	12,480	December 2021	Michael O'Connor
Women's AF Short Sleeve Dress Shirt	Mandatory Source	Base + 4 options	42,364	December 2021	Earl Joyner



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Women's MC Long Sleeve Dress Shirt	Mandatory Source	Base + 4 options	8,280	December 2021	Michael O'Connor
Men's JRTOC Grey Long Sleeve Dress Shirt	Small Business Set-Aside	Base + 4 options	1,452	Dec 2021	Sharan Khaira
Men's JRTOC Grey Short Sleeve Dress Shirt	Small Business Set-Aside	Base + 4 options	18,840	Dec 2021	Sharan Khaira
Men's and Women's AF Garrison Cap	Mandatory Source	Base + 4 options	TBD	May 2022	TBD
Navy Garrison Cap	Small Business Set-Aside	Base + 4 options	TBD	July 2022	TBD



Team Points of Contact

Name	Title	E-mail
Randall McArthur	Supervisor/Contracting Officer	Randall.McArthur@dla.mil
Earl Joyner	Contracting Officer/Acquisition Specialist	Earl.Joyner@dla.mil
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Marissa Sacca	Acquisition Specialist	Marissa.Sacca@dla.mil
Denise Gonzales	Purchasing Agent	Denise.Gonzales@dla.mil



Dress Uniforms



WARFIGHTER ALWAYS



Product Line Overview

- Dress Coats
 - Army, Navy, CG, MDW
 - MC (Blue and Green)
- Dress Trousers and Slacks
 - Army with and without Braid
 - Navy TFU, Broadfall, White 100% Polyester, Khaki
 - MC Blue and Green
 - CG Wash and Wear and CG Poly/Wool Serge
 - AF and MDW
- Dress Skirts
 - Army, AF
 - MC (Blue and Green)
- Cloth
 - Poly/Wool and 100% Wool for all Services
 - AF Academy and West Point Cloth



Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty	Est Issue Date	Buyer
Navy Broadfall Slacks	Mandatory	Base + 4 options	TBD	Dec 2021	TBD
Navy TFU Slacks	Small Business or Unrestricted	Base + 4 options	TBD	Feb 2022	TBD
MC Women's Blue Coats	Small Business or Unrestricted	Base + 4 option	TBD	April 2022	TBD
Navy Trousers White Shade 3006	Small Business or Unrestricted	Base + 4 option	TBD	June 2022	TBD
AF Skirts	Mandatory	Base + 4 option	TBD	Sept 2022	TBD



Team Points of Contact

Name	Title	E-mail
Ashley Liddle	Supervisor/Contracting Officer	Ashley.Liddle@dla.mil
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Eric Massenbourg	Acquisition Specialist	Eric.Massenbourg@dla.mil
Jennifer Smith	Acquisition Specialist	Jennifer.1.Smith@dla.mil
Aaron Rinnier	Acquisition Specialist	Aaron.Rinnier@dla.mil



Important Information for New Contractors

Companies interested in doing business with DLA should:

- **Understand DLA**-Visit the DLA small business website at www.dla.mil/HQ/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- **Obtain a DUNS #**-A DUNS number is a nine-digit number that uniquely identifies your business. Establish your DUNS number at www.dandb.com/free-duns-number or call (800) 700-7233.
- **Register in System for Award Management (SAM)**-All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at www.sam.gov .
- **Visit your local Procurement Technical Assistance Center (PTAC)**-PTACs assist businesses in pursuit of a federal government contract. Find your local PTAC at www.dla.mil/HQ/SmallBusiness .
- **Explore DLA Opportunities**-Search for DLA procurement opportunities on the www.sam.gov/ website, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil .



Important Websites

- www.sam.gov: This website is where FedBizOpps was relocated and is used to find business opportunities.
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations are posted. <https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses** – <https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSBP** - <http://business.defense.gov/>
- **Federal Small Business Offices** - <http://business.defense.gov/Small-Business/Federal-Small-Business-Offices>
- **DoD Small Business Offices** – <http://business.defense.gov/Small-Business/DoD-Small-Business-Offices>
- **Small Business Administration** - www.sba.gov/



Supplier Performance Risk System (SPRS)

Past Performance

- Supplier Performance Risk System (SPRS):
Your SPRS Delivery Score is reviewed for award decisions. Vendors should review their Negative Delivery Records for accuracy. If a Due Date is incorrect, if a Ship/Rec Date is missing or wrong, or if late shipment was due to government delay contact timothy.atwell@dla.mil for assistance. Tim Atwell is always available to help with any questions, concerns or SPRS website access and navigation.
- Request delivery extensions before lateness occurs



Key Points

- Any Vendor Can Request Courtesy Evaluations
- Delivery Date Definitions
 - Delivery date is when the item arrives at the destination.
- Communicate Bad Information ASAP
 - Helps us plan and inform the customer upfront if there is a delay.



AFLCMC... Providing the Warfighter's Edge



AF Uniform Office Service Dress Uniform Programs

JAPBI Nov 2021

Aaron Needles
AFUO Clothing Designer, AF Uniform Office
John.needles.1@us.af.mil

APPROVED FOR PUBLIC
RELEASE

PA Case Number: AFLCMC-2021-0264



USSF Service Dress

AFLCMC... Providing the Warfighter's Edge



Background:

- **AFUO working with USSF leadership on requirements development and designs**
- **Develop male and female versions of novel Service Dress Ensemble**

Plan Forward:

- **Conduct focus groups with new force**
- **Seeking performance Service Dress fabrics and wool alternatives**
- **Development and testing 2022**



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RELEASE



AF Improved Service Dress Slacks

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Background:

- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations

What We've Done:

- Updated fit styling to include Curvy/Straight fits
- 92% of Fit Test participants felt the overall fit of improved slacks was either *excellent* or *good*
- 88% of Fit Test participants would NOT alter the improved SD Slacks

Plan Forward:

- Wear test Complete; awaiting final approval
- AFUO submit SRP to DLA



Reduced Need for Extensive Alterations



Updated Fit/Styling Introduced Straight and Curvy Fits



AF Improved Service Dress Trousers



AFLCMC... Providing the Warfighter's Edge

Background:

- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations

What We've Done:

- 96% of Fit Test participants felt the improved trousers allowed them freedom of movement
- 98% of Wear Test participants felt the overall fit of improved trousers was either *excellent* or *good*
- 80% of Fit Test participants would NOT alter the improved SD Trousers

Plan Forward:

- Wear test Complete; awaiting final approval
- AFUO submit SRP to DLA



Reduced Need
for Extensive
Alterations



Updated
Fit/Styling
Introduced
Straight and
Curvy Fits



AF Improved Service Dress Skirt



AFLCMC... Providing the Warfighter's Edge

Background:

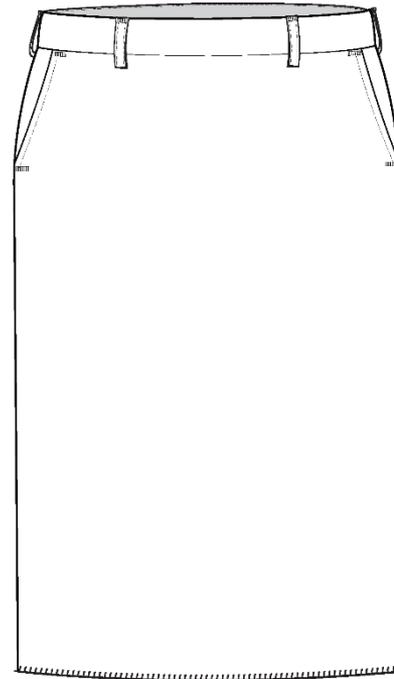
- Address documented issues with fit, care, and professional appearance
- Cost savings recognized through reduced need for alterations

What We've Done:

- Developed a Straight and Curvy fit for Fit/Wear Test

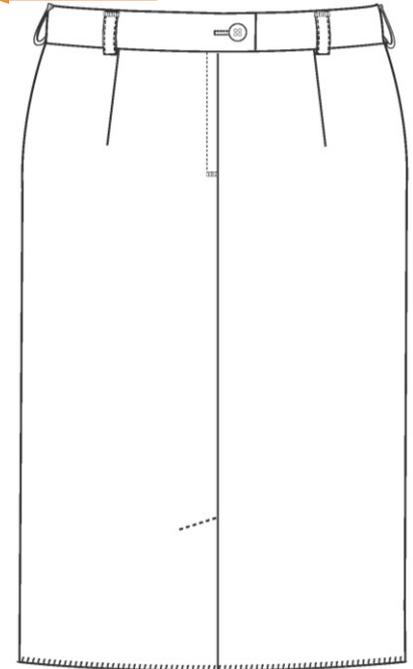
Plan Forward:

- Conduct a Fit/Wear Test 2021/2022
- Send SRP to DLA 2022



Reduced Need for Extensive Alterations

Updated Fit/Styling Introduced Straight and Curvy Fits





AF Service Dress Maternity Ensemble

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Background:

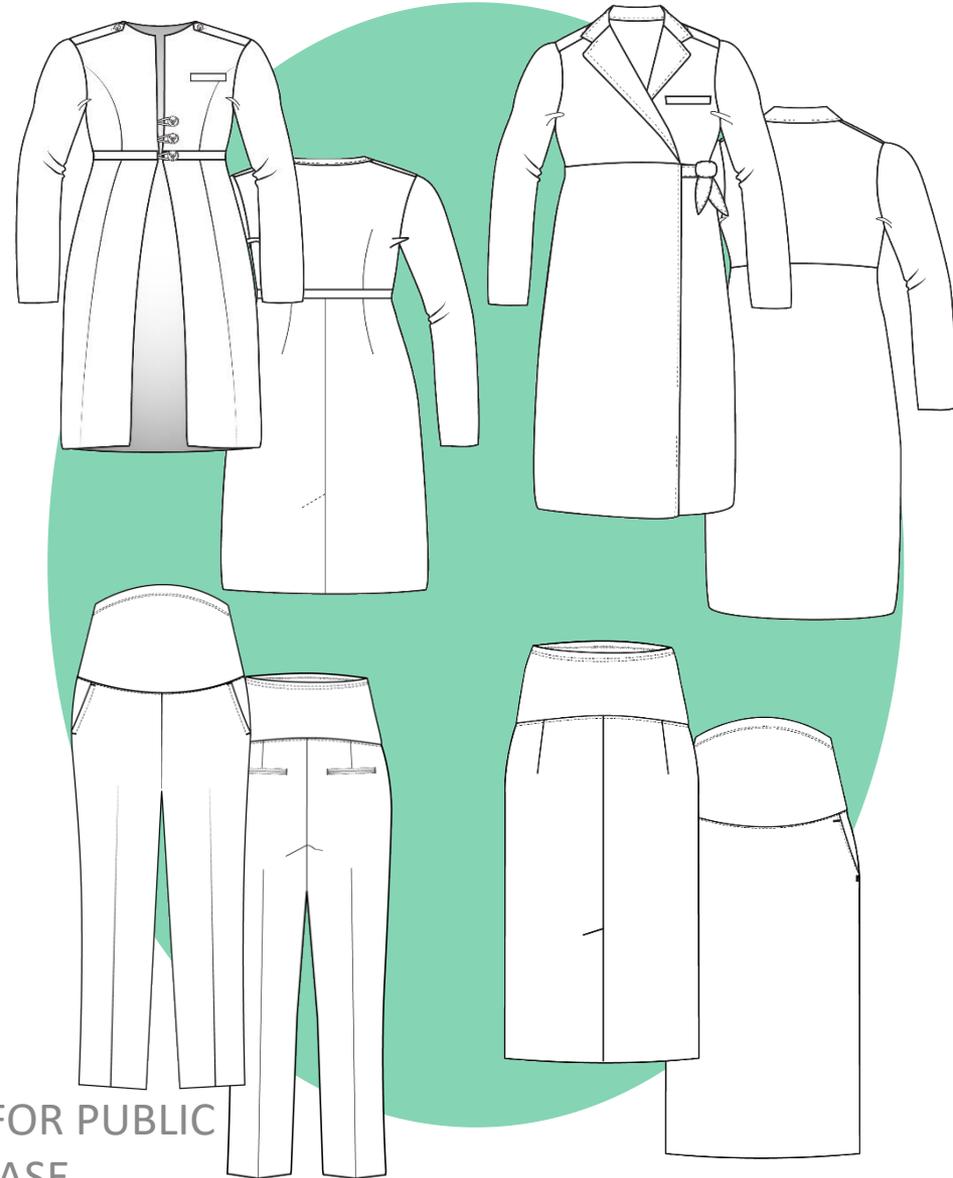
- Address need for updated professional maternity Service Dress ensemble that will serve all stages of pregnancy
- Cost savings recognized through reduced need for alterations

What We've Done:

- Designed and Developed a Maternity Dress Coat, Wrap Dress, Slack and Skirt with a 360° Belly Panel

Plan Forward:

- Conduct a Fit/Wear Test 2021/2022
- Send SRP to DLA 2022



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AF Female Mess Dress Slacks



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Background:

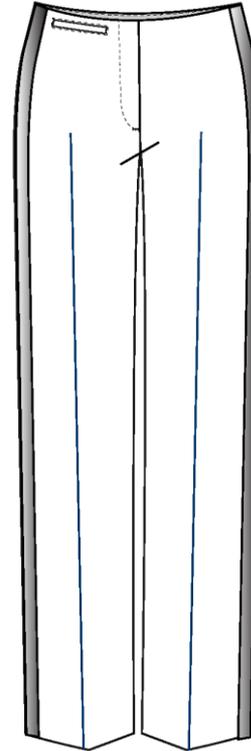
- Develop a Women's version of the Men's Mess Dress pant as an additional option to the Skirt
- Female Airmen can currently alter men's pants

What We've Done:

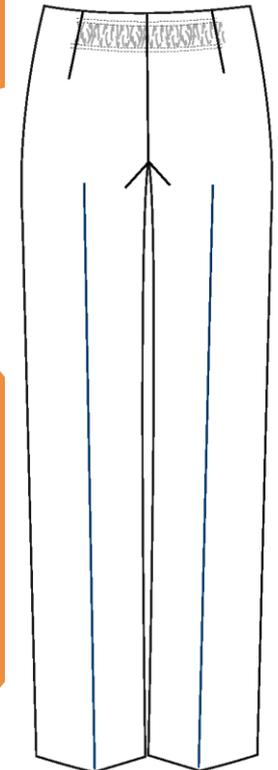
- Developed a Straight and Curvy fit for Fit/Wear Test
- Female version does not require suspenders
- Added an adjustable waistband in the back for better fit

Plan Forward:

- Conduct a Fit/Wear Test
- Potentially consolidate to one fit depending on the data from the Fit/Wear Test
- Send SRP to DLA



Added an Adjustable Waistband in the Back



Female Fit Eliminates Need to Alter Men's Fit



**Project Manager
Soldier Survivability**

**PRECISION
is the Standard**

Every Ounce Matters, Every Bullet Counts

Product Manager Soldier Clothing and Individual Equipment Joint Advanced Planning Brief to Industry *Dress Uniforms Session*

18 November 2021

Blaise Liess
Acquisition Support, SCIE
blaise.p.liess.ctr@army.mil



Army Green Service Uniform (AGSU)



- **Bottom Line:**

- Sustainment for Army Green Service Uniform transitions to DLA in 2QFY22

- **Where we are:**

- All four Clothing Initial Issue Points are issuing the uniform
- Completed development of Windbreaker, V-neck Sweater, Pencil Skirt and Leather Jacket

- **Path Forward:**

- Completion of Wave roll-out across all Military Clothing and Sales Stores
- Introduction of optional items: Eisenhower Jacket, Lightweight Tuck-in Shirt for women and Maternity items

